

Technical Evaluation Report

TITLE:

HIRING OF AIR TICKETING SERVICES AGENCY

TENDER NUMBER:

ITB: NZ-GF/2026/AIR TRAVEL SERVICES"

PROCESS:

Sealed Bids requested through tender advertisement in newspapers from eligible service providers for the provision of Air ticketing agency according to the scope of work defined in the ITB document.

NEWSPAPER DETAILS:

The advertisement for tender was placed in 2 different widely circulated national newspapers (URDU and ENGLISH) in three major cities of Pakistan on May 03, 2026. However, none of the participating bidders met the required technical qualification criteria.

Therefore, the tender was re-advertised and placed in 2 different widely circulated national newspapers (URDU and ENGLISH) in three major cities of Pakistan on June 14, 2026.

All bidders were invited through advertisement and tender documents to attend the bid opening at Nai Zindagi premises on July 06, 2026, at 02:30 PM.

TECHNICAL EVALUATION COMMITTEE MEMBERS:

Technical committee members were as follows:

1. Miss Arooj Rafique – Director Administration
2. Mr. Awais Ahmad – Manager Administration
3. Mr. Umar Nisar – Manager Program & Implementation

The Evaluation Committee was chaired by Miss Arooj Rafique. Bid facilitator from PSM department was Fahad Bin Qasim.

EVALUATION REPORT

COLLECTION OF TENDER DOCUMENTS VIA WEBLINK FROM DIFFERENT SUPPLIERS:

Details of suppliers who have downloaded the ITB documents are as follows:

S. No.	Company Name	Company Email	Company Address	Landline #	Representator Name	Representator Contact	Representator Email
1	aa	1@gmail.com	aa	0	0	0	1@gmail.com
2	Royal Eagle Travel & Tours	bilal.nabi@royaleagletravel.com	Office No 1, 1st Floor, Al Asghar Plaza, Jinnah Avenue, Blue Area, Islamabad	92518735251	Bilal Nabi	923103304667	bilal.nabi@royaleagletravel.com
3	ali	sdfkjsf@gamil.com	kjhjh	0425465465	sdfwe	03051299854	sdfkjsf@gamil.com
4	Al Sadi Group of Travels	info@alsadigroup.com	Office No. 9-A, 1st Floor Madni Blue, Block No. 46 Jinnah Avenue Blue Area Islamabad	0512342115	Muhammad Yousuf	03337803207	info@alsadigroup.com
5	Saban travels	lrteqazamani@gmail.com	Islamabad	0515522344	Easir	03335401065	Nadeemabbasi@yahoo.com
6	Gerrys Travel Agency (PVT) Ltd	emergencysupport.islamabad@gerrys.com.pk	Office No 7 Ground Floor Kashmir Plaza Jinnah Avenue Blue Area Islamabad	0514800791	Arsian Ahmed	03325102379	arsian.isb@gerrys.com.pk
7	hafsa enterprises	hafsaenterprises.gos@gmail.com	h# A-21 model town qasimabad hyderabad	03013142224	Muhammad Umer	03013142224	umermallah@yahoo.com
8	enterprises	a@gmail.com	44568	03438754654	ahsan	02345989058	a@gmail.com
9	MS TRAVELINE	mstraveline1@hotmail.com	13- SHAHID PLAZA, NAZIM UD DIN ROAD, BLUE AREA, ISLAMABAD	0512820643	SHAHID MEHMOOD	03205000551	mstraveline1@hotmail.com
10	Nexus Trading Pvt Ltd.	nexuspk@gmail.com	Office # 27/28. 2nd Floor, AIM Arcade, D-12 Markaz, Islamabad	0516167867	Jawad Ashraf	03216667867	nexuspk@gmail.com
11	Nexus Trading Pvt Ltd.	nexuspk@gmail.com	Office # 27/28. 2nd Floor, AIM Arcade, D-12 Markaz, Islamabad	0516167867	Jawad Ashraf	03216667867	nexuspk@gmail.com
12	KMG TRAVEL AND TOURS	kmgtravelgb@gmail.com	Office no 5 first floor Nawaz plaza Rawalpindi	0515551212	Barkat Ali	03129744120	chaprote786@gmail.com
13	Hunza Relax Travels and Tour	Hunzarelatravelsandtour@gmail.com	H# K/259 st 12 Moh committee Rawalpindi	000000	Haider abbas	03122604549	Haidemagari7272@gmail.com

QUOTATIONS RECEIVED & EVALUATED IN RESPONSE TO ITB:

Following companies has submitted bids for Air Ticketing Services:

- MS Traveline
- Matchless Travels International
- Royal Eagle Travel & Tours

During the preliminary assessment, the evaluation committee, tasked with reviewing initial proposals & found the bidding documents satisfactory for further technical evaluation.

TECHNICAL EVALUATION BASED ON DOCUMENTS: (COMPULSORY REQUIREMENTS)

Technical Evaluation ITB: NZ-GF/2026/AIR TRAVEL SERVICES				
Compulsory Requiremnet				
S.No.	Descriptions	Suppliers		
		Matchless Travel International	Ms. Traveline	Royal Eagle Travel and Tours
		Yes/No		
1	Envelope properly sealed and marked as per instructions	Yes	Yes	Yes
2	Quotation on company letter head properly signed and stamped	Yes	Yes	Yes
3	Company Profile of Service Provider	Yes	Yes	Yes
4	Bids from Air Ticketing Services Agency will only be considered	Yes	Yes	Yes
5	Offers by interested bidders shall remain valid for a minimum of 90 days	Yes	Yes	Yes
6	Service Provider’s valid legal registration documents with relevant authorities & proof of active tax payer.	Yes	Yes	Yes
7	Agreed to refund on cancellation as per the airline policy.	Yes	Yes	Yes
8	The Bidder must be an accredited agent and valid member of International Air Transport Association (IATA) (documentary proof required).	Yes	Yes	Yes
9	Minimum Experience of 5 years: (with documentary evidence)	Yes	Yes	Yes
10	Bidder must provide a credit limit of Rs. 0.5 million for domestic air ticketing / travelling and Rs. One (1) Million for international ticketing / travelling with thirty (30) days credit limit period.	Yes	Yes	Yes
11	PKR 100,000/- as bid security in form of pay order/demand draft/banker cheque (placed in financial proposal). Copy of the same with financial figures blacked out to be placed in technical proposal as evidence.	Yes	Yes	Yes
12	All Annex signed and stamped as confirmation and acceptance of requirements as identified in Annexes.	Yes	Yes	Yes
	Comments of Evaluation Committee	Selected for Technical Scoring	Selected for Technical Scoring	Selected for Technical Scoring

Based on the recommendation of the Evaluation Committee, all three service providers have been **technically qualified** for further evaluation. The committee determined that these firms met the compulsory eligibility criteria, agreed to the requirements outlined in the Invitation to Bid (ITB), and submitted the complete documentation as required under the ITB:

EVALUATION REPORT

TECHNICAL EVALUATION WITH RESPECT TO SCORING CRITERIA:

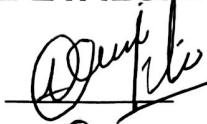
Technical Evaluation ITB: NZ-GF/2026/AIR TRAVEL SERVICES					
Scoring Criteria					
S.No.	Descriptions	Sub Score	Suppliers		
			Matchless Travel International	Ms. Traveline	Royal Eagle Travel and Tours
			Yes/No		
1	Experience of the Air Ticketing/ Travel Agency: i. More than or equal to 10 years =25 ii More than or equal to 08 years =20 iii. More than or equal to 05 years =15 iv. Less than 05 years =0 The experience will be counted from the first contract of the company	25	25	20	15
2	Businesses Dealing: Businesses dealing with similar products in the past five years, each with a value equal to or exceeding PKR 1,000,000, will be taken into account per annum. Those with a value below PKR 1,000,000 will not be considered. A maximum of five businesses needs to be presented as evidence, with each business earning 5 marks.	25	25	25	0
3	List of Clients Served Related to Travel agency/ Air Ticketing. The list must comprise of clients who have been served by the travel agency, with the condition that the service provider have offered both domestic & International ticketing services to each individual firm or company. i. Above 07= 25 ii. 5-07 =20 iii. 3-4 =15 iv. Less than 03 clients served 0 Clients include Government department, hospitals and private Hospitals, humanitarian organizations etc. NZT reserves the right to contact any or all clients/references supplied by the Bidders and to seek references from other sources as it deems appropriate.	25	25	15	25
4	Financial Status: i. Last 03 Year audited balance sheet =10 , ii Tax returns last 3 years =10 ii Bank certificates/Performance bond, about wealth, reputation, and liquidity status. Declaration that bidder has never defaulted or backlisted =5	25	15	25	5
	Total	100	90	85	45
	Comments of Evaluation Committee		Selected for Further Evaluation	Selected for Further Evaluation	Not Selected for Further Evaluation

In accordance with the Technical Evaluation Criteria specified in the Invitation to Bid (ITB), bidders were required to achieve a minimum qualifying score of **70 points** to be considered technically responsive. Based on the evaluation, **Matchless Travel International** and **Ms. Traveline** obtained scores exceeding the minimum qualifying threshold and have therefore successfully passed the technical evaluation. Accordingly, both firms are declared technically responsive and are qualified to proceed to the next stage of the procurement process.

However, **Royal Eagle Travel and Tours** obtained a score below the required qualifying threshold and is therefore **not recommended for further evaluation**. The bidder was unable to achieve the minimum required score primarily due to the non-submission of the required supporting documents, which resulted in lower scores under the applicable evaluation criteria. Consequently, the bid is declared technically non-responsive in accordance with the ITB requirements.

ENDORSEMENT BY TECHNICAL EVALUATION COMMITTEE:

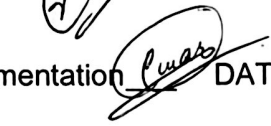
Miss Arooj Rafique – Director Administration

DATE: 10 / 08 /2026

Mr. Awais Ahmad – Manager Administration

DATE: 10 / 08 /2026

Mr. Umar Nisar – Manager Program & Implementation

DATE: 10 / 08 /2026**OUTCOME AFTER EVALUATION BY PSM DEPARTMENT:**

Although there were many suppliers who have collected the documents but only 03 service provider have submitted their bids.

The technical committee evaluated bids in accordance with the ITB requirements. The two suppliers, **Matchless Travel international** and **MS Traveline** have been qualified for further evaluation based on providing the complete documents and meeting the desire requirements as of the ITB document.

The technical evaluation result will be announced on website for 03 working days for the suppliers to raise their concerns if any.

PSM department has thoroughly reviewed the result of technical evaluation & accepted for further financial evaluation until there is no query raised by the supplier or the raised query has been resolved with no objection.

Mr. Fahad Bin Qasim / Procurement Officer:

DATE: 10 / 08 /2026

Miss Sundas Pervaiz / Manager PSM:

DATE: 10 / 08 /2026